



UNLOCK GROWTH POTENTIAL



ACCOUNTING ADVISORY TAX SECRETARIAL

ABOUT JHCO

YOUR PARTNER IN SOLVING BUSINESS CHALLENGES

**We assist companies
to be sustainable &
grow into the future**

If you are looking for a partnership approach and peace of mind when it comes to making business decisions, managing your monthly accounting, meeting regulatory requirements, unlocking growth potential, and solving business challenges – we can help you!

We support you with a professional team of financial experts advising and interpreting your financial data every step of the way. Our commitment to you as a partner is to fully understand your business and give you financial peace of mind.



**Are you
interested in
fintech?**

We are passionate about business and realise the positive impact fintech can have on start-ups, and growing or maturing businesses.

Cloud accounting gives you access to your business accounts anywhere, any time and on any device to ensure that you make the best up to date decisions.

The future of accounting is here

Do you still see accountants as people surrounded by stacks of paper, sitting with a calculator trying to balance accounts?

JHCO embraces the future of accounting and hosts your financial accounting system in the cloud using digital technologies and accounting software.

This streamlines your business processes and increases efficiencies. Our experienced professional team supports you and ensures the correct interpretation of financial information at all times.

5 reasons why clients use us:

- Easy access to the team
- The quality of our work
- Our work ethic
- The results we get for clients
- Strong client relationships



Cloud Accounting

Make the best decision you can by switching to cloud accounting. No matter if you are starting out, are growing, or are a maturing business. Cloud accounting will set you up for the future.

What is cloud accounting?

Accounting software is hosted on remote servers and no longer on-premise or self-installed on a local drive. Data now sits in the cloud where it is processed and real-time information is available anywhere on any device.

We have the experience & technical knowledge to:

- Host your cloud accounting
- Fully integrate your financial systems using cloud accounting
- Give advice on fintech
- Provide cloud accounting training and support



Common misconceptions

Cloud accounting is not secure.

The cloud is one of the most secure ways to store information. If your laptop is stolen, no one can access your data on secure servers unless they have a login to the online account.

Our monthly cloud accounting packages include:

	START-UPS	GROWING BUSINESSES	MATURING BUSINESSES
Monthly Accounting on Xero	100 transactions p/m	500 transactions p/m	Daily allocation and accounting on Xero linked with banking feeds
Bi-monthly VAT Submission			
Provisional Tax Submission			
Annual Company Tax Submission			
Annual Compilation of IFRS for SME Financial Statements			
Basic CIPC Changes and Submissions			
Keeping of Electronic Company Register			
Online consultations per month	1x hour	4x hour	8x hour
Payroll	3 permanent fixed salary staff	10 permanent fixed salary staff	20 permanent fixed salary staff



Business Advisory

Managing a business in today's economy is stressful, there are so many elements to consider and it is very easy to get pulled into daily operations and not keep track of regulatory requirements and the future financial well-being of the company.

We have the experience and technical know-how to help:

- Analyse your current financial reality
- Design a financial growth plan for your company
- Recommend steps to take to remain financially sustainable



Common misconceptions

Strategies and plans are a waste of time.

Research shows that businesses with financial plans in place have higher revenue and are more profitable.



Independent Review

Business owners are often unsure of when an audit is required and when a financial review will be sufficient. Or Business owners often do not realise they have a choice of an independent financial review as an alternative to an audit.

We will:

- Review your financials and confirm if you need an audit or if an independent financial review will be sufficient
- For an independent financial review we will examine account balances but rely on a smaller sample for cross-checking data
- Review supporting documents
- Use analytical procedures
- Produce reports on any discrepancies and report on the level of compliance
- We give objective feedback about the state of your business and recommend improvements



Common misconceptions

All businesses need to be audited.

An independent financial review can be conducted as an alternative to an audit based on your PIS calculation.



Are you struggling to make sense of your taxes?

Practical tax advice can help you to manage your business tax efficiently and remain compliant. The right advice will assist you in getting solutions for your tax problems.

We assist with:

- Tax planning & compliance
- Consult & advice on complex tax matters & legislation
- Managing tax compromises
- Ensure tax is accurately calculated and submitted
- Manage tax queries with SARS
- Submit notice of objection
- Engage and mediate with SARS to resolve tax issues
- Prepare for tax audits



Are you considering a merger or an acquisition?

It is risky for any business to get involved in a merger or acquisition without a valuation and due diligence.

We will:

- Produce the necessary valuation and financial due diligence as required during the mergers and acquisitions
- Give insight into the asset value and liabilities
- Advise on corporate structures and assist with legal requirements



B-BBEE verification service

Advice is given on a companies ownership structure to improve B-BBEE ratings.

We assist with:

- Provide advice on applicable codes for your business
- B-BBEE verification audits and certification
- B-BBEE Affidavits



Common misconceptions

B-BBEE requires giving away your shareholding in your business.

Different company structures can improve your B-BBEE rating.



Are you in need of secretarial services?

Many companies struggle with the administrative work required to ensure good corporate governance and compliance with legislation and regulations that govern business.



JHCO has the experience and technical know-how with streamlined processes

Contact us today to discuss how we can help you!

FOCUS ON YOUR **CORE BUSINESS**

JHCO will handle the rest

Support **services**

Human Resources Services

Many companies struggle with the administrative work required to ensure good corporate governance and compliance with legislation and regulations that govern business.



Legal Services

Legal advice comes at a premium and as a result, is often not affordable.



Payroll Services

Payroll can become time-consuming and complicated with lots of legalities and compliance requirements. Simplify your payroll and pay your employees on time every time.



What type of business **do you have?**

Startup Business

Starting your own business can be daunting. To be your own boss, define your own job description, and turn your passion into profit is not an easy task. Before you start the business, you need to be realistic about how much money you will need to get going.

JHCO has the experience to assist:

- From inception with name reservation
- CIPC registration
- Drafting of a business plan
- Opening of bank accounts
- Registering for VAT
- Setting up the financial accounting system
- Drafting company contracts for both internal and external use
- Advise on growth opportunities through partnerships, mergers, and acquisitions



Common misconceptions

Start-ups do not need an accountant.

Without an accountant, it is impossible to interpret financial transactions and make strategic business decisions.



Growing Companies

You have successfully negotiated the start-up stage and are now starting to explore opportunities for growth. You have established a customer base and are starting to be known for your services or products. You are generating more money, breaking even, or starting to show a profit and plan to expand the business.

JHCO will assist in the following way:

- Growth options with a break-even analysis
- Setting up Key Performance Indicators
- Cash flow forecasts
- Fintech
- Company restructuring for improved B-BBEE
- Advise on growth opportunities through partnerships, mergers, and acquisitions

Common misconceptions

Growing businesses do not need an accountant.

Accountants support decision-making in a growing business, they assist with the planning and control of the finances, business structure, and operations of the business.



Maturing Businesses

Maturing businesses often go through a transition stage. This could be the result of a merger with another company for rapid growth, a big financial injection, the business could reinvent itself with new technologies, or move into emerging markets.

The transition stage could be brought on as a result of a change in the personal situations of shareholders and a sell-out, declining sales, smaller profit margins, and changes in the market or in customer preferences.

JHCO will assist in the following way:

- Tactical transition plans
- Funding
- Mergers and acquisitions
- Due diligence reports
- Succession planning



Common misconceptions

I don't need a professional to calculate the value of my business.

An accountant can help you structure your financial affairs so that you get the most money from selling your business.



Meet our management

Our experienced professional team helps you to solve business problems and assists you to ensure you are sustainable and grow your business into the future



JOHANN HAMEL SNR
FOUNDER & DIRECTOR

Johann Hamel Snr is a Chartered Accountant and Registered Auditor and established JHamel & Co as a Sole Proprietor in 1992. Johann also served as a partner previously at Van Zyl, Hamel and Jordaan. Currently Honorary Treasurer (Gauteng) of the Navy Officers' Association of Southern Africa.

- B. Com at RAU
- B. Compt (Honours) at UNISA
- Chartered Accountant (S.A) – SAICA
- Independently Registered Auditor – IRBA



JOHANN C HAMEL
MANAGING DIRECTOR

Johann Hamel is a highly experienced Chartered Accountant (SA) and Registered Auditor with over 15 years in the industry. With a deep love for helping businesses succeed and grow, he has a proven track record of providing top-notch auditing, accounting, taxation, financial statement drafting, valuation, and merger & acquisition services to clients.

Throughout his career, Johann has been dedicated to advising his clients on the best ways to restructure their operations for maximum efficiency. He is also an advocate for the integration of new age technologies, such as cloud accounting and artificial intelligence, into the financial and consulting sectors.



MARITSA BENNETT
MANAGER

Maritsa Du Plooy is a SAIPA Professional Accountant in articles with an accredited BCom Management Accounting degree from Akademia. She brings enthusiasm, organization, accuracy, and creativity to the table, with a **strong sense of accountability and a track record of trustworthiness and reliability**. Maritsa has expertise in Accounting, Auditing, Independent Reviews, Financial Reporting, Compilations, and Tax.

As a certified SAIPA Professional Accountant, Maritsa Bennett exemplifies dedication and precision in every aspect of her work. Renowned for her dynamic blend of enthusiasm and meticulous organizational skills, Maritsa infuses creativity into the realms of accounting and financial oversight. Her steadfast commitment to accuracy and ethical practices has established her reputation as a reliable and trusted professional. With a **profound expertise spanning Accounting, Auditing, Independent Reviews, Financial Reporting, Compilations, and Taxation**, Maritsa is a pivotal asset, steering projects to success with her visionary approach and unwavering accountability.

Meet our management

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CHARL BEATON
MANAGER

Charl Beaton is a SAIPA Professional Accountant with a focus on Accounting, Auditing, Independent Reviews, Financial Reporting, and Tax. He also specializes in Legal Practitioners and Estate Agent Engagements. With strong numerical and analytical skills, he has a **track record of producing high-quality work within tight deadlines while managing multiple engagements**.

As a manager, Charl contributes to collaboration and problem-solving, with **unique expertise in the SMME sector**. He is a capable problem-solver who prioritizes and manages projects with proficiency and stays updated with new developments in his field.

- Professional Accountant (S.A)
- Registered Independent Reviewer (S.A)
- Professional Tax Practitioner (S.A)



MELANIE VAN DER WESTHUIZEN
OFFICE & SECRETARIAL MANAGER

Melanie van der Westhuizen is a seasoned Office and Secretarial Services Manager, bringing a wealth of hands-on expertise in all aspects of CIPC and related services. Serving as the initial point of contact for clients establishing new businesses, Melanie plays a crucial role in facilitating seamless company formations with CIPC. Her diligent approach involves **extensive collaboration** with various JHCO departments to address additional service needs for newly established businesses.

Melanie takes pride in her responsibility to ensure the accurate and timely filing of Annual Returns with CIPC. Moreover, she maintains a keen focus on Company Secretarial Requirements, meticulously safeguarding and updating Company Registers to guarantee compliance and completeness. Her **commitment to excellence and detail-oriented approach** make Melanie an invaluable asset to our team.



Our leadership

Our leadership team's experience is complemented by postgraduate qualifications in accounting and individual registrations with SAICA, SAIPA and IRBA.

Quality assurance

We are proud members of the following professional bodies and industry leading accounting services platforms and subscribe to the highest level of ethics and quality:

- Accredited SAICA Members
- Accredited IRBA Members
- Accredited SAIPA Members
- Accredited IODSA Member
- Accredited Xero Partners
- Accredited Sage Partners
- Registered SARS Tax Practitioners



What our clients say



It is my pleasure to recommend the services of JHCO. During the past 6 years, Johann and his highly qualified team have taken care of all our financial needs. I have been very impressed with their professionalism, great attitude, and willingness to assist where they can. I especially appreciate their organisational skills and ability to follow up so we do not miss any deadlines. We continue to receive great service from JHCO and benefit from their timely advice and expertise.

Managing Director, Consulting Company

JHCO has been performing all tax related responsibilities for myself, my wife and the family trust for years. This has included once-off advice/consulting as required. Initially, contact was in person in Johannesburg and now since our move to the Cape, it is entirely online. Communication is always prompt and relevant and work is performed correctly! This is a true reflection of the service provided by the firm.

Business Owner

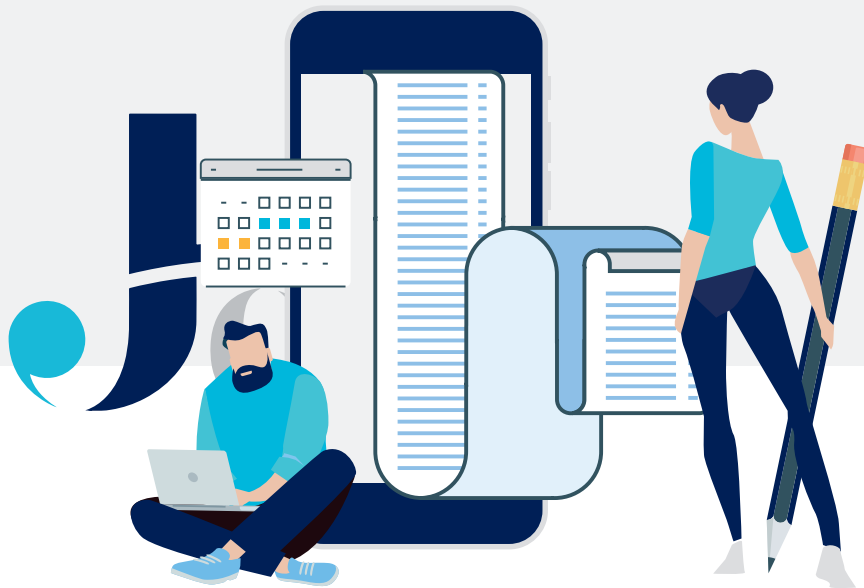
The service that we have received from the staff at JHCO is nothing short of AMAZING. They are knowledgeable, proactive, professional and super-efficient. They are an asset to your company!

Chairman, Services Company

PARTNERS & ASSOCIATIONS



MEMBERSHIPS



If you are looking for a **partnership approach** and peace of mind when it comes to making business decisions, managing your monthly accounting, meeting regulatory requirements, and solving business challenges – we can help you!

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